

# AZL Partnership Services

Make new contacts

	Business	Business <sup>+</sup>	Premium	Premium <sup>+</sup>
<b>Annual Partner Meeting:</b> 2-day strategic meeting of the entire AZL network for numerous technological impulses and market insights, networking, presentation of your own activities, review and definition of joint collaboration	✓ (3 employees)	✓ (3 employees)	✓ (6 employees)	✓ (6 employees)
<b>Networking and Showcase for Your Company in 6 Workgroups:</b> Bi-annual meetings on Hybrid Thermoplastic Composites, High-Performance SMC, Advanced Thermoset Production, Composite Pipes & Vessels, Composites in Buildings & Infrastructure, Product Cost Benchmarking	✓	✓	✓	✓
<b>Access to AZL Platform with &gt;800 Industry Contacts and 1:1 Video Meetings:</b> regular networking sessions, contact details	✓	✓	✓	✓
<b>Connecting and Matchmaking</b> at specific networking events and through individual contact matching	✓	✓	✓	✓
<b>Individual Market Analyses, Technology Screening/Monitoring or Product Cost Benchmarks</b>		✓		✓
<b>Market &amp; Technology Intelligence</b>				
<b>Technology- and Product-Related Know-How in 6 Workgroups:</b> Expert and insider presentations from industry and research along the entire value chain	✓	✓	✓	✓
<b>Product Cost Benchmarking:</b> Bi-annual joint business case analysis for composite components with the possibility of suggesting components yourself	✓	✓	✓	✓
<b>Market and Technology Screenings and Workgroup Focus Studies:</b> Bi-annual technology and market analyses as well as innovation screenings based on the needs of the workgroup	✓	✓	✓	✓
<b>Conference Overview:</b> Bi-annual overview of relevant conferences and congresses for composites with numerous selection filters	✓	✓	✓	✓
<b>Partner Section:</b> Results and expert presentations from >130 meetings	✓	✓	✓	✓
<b>(Joint) Technology Development</b>				
<b>Cost-Sharing in Joint Partner Projects:</b> Exclusive initiation and access to fast and cost-efficient pre-competitive projects (excl. participation budget)	✓	✓	✓	✓
<b>Individual Technology and Innovation Workshop:</b> e.g. half-day session with AZL engineering team		✓	✓	✓
<b>Individual Technology Development:</b> Component design and production concepts system and process development		✓		✓
<b>Project Voucher:</b> Individual budget for simple and straightforward participation or initiation of projects (project budget included, min. 15.000 €, corresponding 20 daily rates for an AZL expert working for you)		✓		✓
<b>Visibility</b>				
<b>Presentation Opportunities at Meetings:</b> e.g. expert presentations, comments, or "speed dating" at Partnership events or in Lightweight TechTalks	✓	✓	✓	✓
<b>News Articles and Company Profiles:</b> Company news and portfolio presentation e.g. in AZL newsletters, LinkedIn and AZL Business Platforms	✓	✓	✓	✓
<b>Business Reference and Showcasing Opportunity for Your Company</b> through active participation in projects with representative consortia		✓		✓
<b>Individual Marketing Support:</b> E.g. exclusive listing in technical presentations, press releases, AZL facilities			✓	✓
<b>On-Campus Community Offices</b>				
<b>Use of the Co-Working Space</b> and meeting room to work shoulder to shoulder with experts from the RWTH Aachen Campus and have access to high-tech infrastructure	✓	✓	✓	✓
<b>Exclusive Office (~20 m<sup>2</sup>)</b> and support with booking of conference venues to have a representative presence at the high-tech ecosystem of RWTH Aachen Campus			✓	✓
<b>Identification of Suitable Employees</b> for co-location from RWTH talent pool			✓	✓
<b>Access to Pool of Infrastructure, Experts and Talents</b>				
<b>RWTH Aachen Ecosystem:</b> Access to high-tech infrastructure and research as well as industrial centers around lightweight topics (9 institutes, 750 scientists, >100 projects) and beyond	✓	✓	✓	✓
<b>RWTH Lightweight Graduates:</b> Networking with potential employees through CV collection and events	✓	✓	✓	✓
<b>Individual Networking with the RWTH Research Community:</b> Initiation of exchange with relevant experts at the RWTH Aachen Campus			✓	✓

Don't miss trends and in-depth insights

Efficiently drive your development

Present your business and technologies